

Kepada :

Yang Terhormat

Bapak/ Ibu Pimpinan

Di tempat

Perihal : Surat Penawaran Paket .

Salam hangat dari BeSS Resort & Waterpark - Hotel and Convention

Dengan suasana alam yang tenang, alami serta hawa yang sejuk dengan pemandangan pegunungan, sawah dan sungai BeSS Resort & Waterpark Lawang- Malang menjadi lokasi yang menarik untuk kegiatan wisata, kegiatan kedinasaan dan bisnis di kota Malang.

BeSS Resort & Waterpark Lawang-Malang adalah satu satunya hotel berbintang 4 di Kawasan Malang Utara. Kawasan Malang Anggun Sejahtera Residence yang dilengkapi dengan *berbagai fasilitas pelengkap* bisa menjadi tujuan di kawasan Lawang- Malang.

Demi menunjang kenyamanan para pengunjung dan tamu – tamu hotel, Kami menyediakan :

Free access to waterpark	Jogging Track	Sunrise Bromo Tour Package
Daily Buffet Breakfast	Satelite TV	Outbond + paket Off Road
Umbulan Resto	ConventionHall	Wahana: ATV, bersepeda, paintball
Meeting Rooms	Convention Hall	Room Service
Water Tubbing	SPA Treatment	Fishing Pond
Rooftop open daily (16.00 – 22.00)	24 HoursSecurity	

Other Point of Interest :

- Kawasan Regency Villa dengan fasilitas lengkap
- (Indomaret, ATM BCA, BNI, Pujasera, Apotik, GOR, Futsal, Laundry, Wisata Kuliner)
- 5 menit akses ke RS /UGD (emergency medical centre)
- 15 menit Akses Entry Tol Lawang-Malang dan Entry tol Purwodadi
- 60 menit akses ke Wisata Bromo.
- 10 menit akses ke Pasar induk Lawang-malang dan Pusat Oleh oleh malang
- 15 menit ke Wisata Agro kebun Raya Purwodadi + Air terjun
- 30 menit ke desa Penghasil Duren
- 30 Menit ke Wisata &education Kebun Teh.

Dalam kesempatan yang baik ini perkenalkanlah kami atas nama Manajemen BeSS Resort & Waterpark Malang memperkenalkan diri sekaligus menyampaikan Penawaran Harga Paket dan Room untuk Tahun 2024, sebagai berikut :



BeSS Resort & Waterpark
HOTEL AND CONVENTION

HARGA KAMAR & COTTAGES

TYPE OF ROOM	TOTAL OF PAX	PUBLISHED RATE (IDR - NETT)	CORPORATE RATE (IDR - NETT)	
Twin Bed Hotel /Building <u>Include :</u> Breakfast & Waterpark for 2 persons.	2	IDR 1.000.000,-	IDR 700.000,-	
Twin Cottages <u>Include :</u> Breakfast & Waterpark for 2 persons.	2	IDR 1.100.000,-	IDR 850.000,-	
Double Cottages <u>Include :</u> Breakfast & Waterpark for 2 persons..	2	IDR 1.100.000,-	IDR 850.000,-	
Family Triple Cottages <u>Include :</u> Breakfast & Waterpark for 3 persons..	3	IDR 1.200.000,-	IDR 950.000,-	
Family Kwartir Cottages <u>Include :</u> Breakfast & Waterpark for 4 persons.	4	IDR 1.300.000,-	IDR 1.050.000,-	
Suite Cottages <u>Include :</u> Breakfast & Waterpark for 2 persons..	2	IDR 1.400.000,-	IDR 1.600.000,-	



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HARGA PAKET FULLBOARD MEETING

DESCRIPTION	PUBLISH RATE	SPECIAL RATE	FACILITIES
Single Occupancy (1 Kamar 1orang)	IDR. 1.000.000,- /nett/pax	IDR. 750.000,- /nett/pax	Harga tersebut termasuk : ✓ Welcome Drink ✓ Menginap 2 hari 1 malam ✓ 3 x Makan (Makan Pagi, Makan Siang, makan Malam) ✓ Penggunaan Ruang Meeting/Hall berikut Kelengkapan standard Meeting (Soundsystem, Mic, 1 unit LCD+Screen, Note pad, Pen, Air Mineral, Candy, Mini garden) ✓ Free entry Waterpark ✓ Pajak Hotel & Pelayanan.
Twin Share (1 Kamar 2orang)	IDR. 850.000,- /nett/pax	IDR. 550.000,- /nett/pax	
Triple Share (1 Kamar 3orang)	IDR. 750.000,- /nett/pax	IDR. 450.000,- /nett/pax	
Kuarted Share (1 Kamar 4orang)	IDR. 650.000,- /nett/pax	IDR. 400.000,- /nett/pax	

HARGA PAKET DAY MEETING

DESCRIPTION	PUBLISH RATE	FACILITIES
Coffee Break Only	IDR. 100.000,- /nett/pax	- Pemakaian meeting room 3 Jam & set up standard meeting - 1 x <i>CoffeeBreak</i>
Halfday Meeting	IDR. 250.000,- /nett/pax	- Pemakaian meeting room 6 Jam & set up standard meeting - 1 x <i>CoffeeBreak</i> , 1 x Makan (siang / malam)
Fullday Meeting	IDR. 300.000,- /nett/pax	- Pemakaian meeting room 8 Jam & set up standard meeting - 2 x <i>CoffeeBreak</i> - 1 x Makan (siang / malam)
One Day Meeting	IDR. 400.000,- /nett/pax	- Pemakaian meeting room 8 Jam & set up standard meeting - 2 x <i>CoffeeBreak</i> - 2 x Makan (siang & malam)

HARGA PAKET OUTBOUND

DESCRIPTION	PUBLISH RATE	FACILITIES
Full - Outbound Package	IDR. 175.000,- /nett/pax	- Fun Game durasi 3 Jam include Instruktur /trainer - 1x Makan + 1x <i>Coffee Break</i>
Fullboard - Outbound Package	IDR. 625.000,- /nett/pax	- Menginap 2 hari 1 malam - 2 x <i>CoffeeBreak</i> - 3 x Makan (pagi, siang & malam) - Pemakaian meeting room 8 Jam & set up standard meeting.
Fungames / Outbound	IDR. 100.000,- /nett/pax	- outbond durasi 3 Jam include Instruktur /Trainer
NB. Minimum 30 pax		



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RUANG MEETING & KAPASITAS

BROMO MEETING ROOM	SEMERU MEETING ROOM (SEMERU 1+2+3)	CONVENTION HALL (HALL 1+2)
		
Kapasitas Ruangan : + U – Shape 30 pax + Double U-Shape 40 pax + Classroom 50 pax + Theatre 80 pax + Round Table 40 pax	Kapasitas Ruangan : + U – Shape 80 pax + Double U-Shape 120 pax + Classroom 150 pax + Theatre 250 pax + Round Table 150 pax	Kapasitas Ruangan : + U – Shape 150 pax + Double U-Shape 200 pax + Classroom 300 pax + Theatre 700 pax + Round Table 300 pax

Additional Charge (Biaya tambahan diluar harga paket) :

Description	Harga /pax	Description	Harga / Pax
Breakfast/pax	90.000,-	Akustik Band	3.500.000,-
Lunch/pax	100.000,-	Electone player & 1 singer	2.000.000,-
Dinner/pax	125.000,-	Akustik 2-3 player	1.000.000,-
Coffee break / pax	40.000,-	Instruktur Senam	600.000,-
Jagung bakar / pcs	20.000,-	Charge LCD/ 8 jam	500.000,-
Angsle/ Ronde /porsi	30.000,-	Charge Banner 1 x 6 M	350.000,-
Aneka Gorengan (2 macam)	20.000,-	Rental Convention Hall(6jam)	25.000.000,-
Sate ayam / porsi	35.000,-	Api Unggun	650.000,-
BBQ (Daging, ikan , sosis)	200.000,-	Electric charge band	750.000,-
Kambing guling+gule/ 1 ekor	3.500.000,-	Electric charge electone 3 jam	500.000,-



BeSS Resort & Waterpark
HOTEL AND CONVENTION

SOCIAL EVENT PACKAGE

DESCRIPTION	PUBLISH RATE	SPECIAL RATE	FACILITIES
Wedding Package (Hall rent)	IDR 30.000.000,- /nett	IDR 27.000.000,- /nett	Venue Indoor /Outdoor Free 1 Double room kamar Pengantin Free 1 family room Free honeymoon set up Free corkage charge Free LCD + Sound standart meeting Free stage Free Meja dan kursi sesuai request Penggunaan ruang 6 jam
Birthday Package	IDR 175.000,- /nett/pax	IDR 150.000,- /nett/pax	Minimal Reservasi 50 Pax 1 x Meal Lunch/Dinner buffet menu Venue Pool Side party, Outdoor Area Free standard dekorasi Free standard sound system Free 1 Birthday Cake (15x15 cm) Free Master of Ceremony (MC)
Arisan Package	IDR 165.000,- /nett/pax	IDR 125.000,- /nett/pax	Minimal Reservasi 30 Pax 1 x Meal Lunch/Dinner buffet menu Welcome Drink or Soft Drink Free function room 4 jam Free standard sound system Free Sweet Cookies
Community Package (Kopdar)	IDR 165.000,- /nett/pax	IDR 125.000,- /nett/pax	Minimal reservasi 50 pax 1 x Meal Lunch/Dinner buffet menu Venue Pool Side party, Outdoor Area Live Musik Akustik/Electone Free Standard Soundsystem, Microphone.
Graduation Package	IDR 175.000,- /nett/pax	IDR 125.000,- /nett/pax	Minimal Reservasi 50 Pax Free standard sound system Free Rehearsal Free function room 4 jam Free spot foto Free graduation buffet menu Free 1 Snack Box
LDKS Package	IDR 500.000,- /nett/pax	IDR 425.000,- /nett/pax	Minimal reservasi 50 pax Menginap 2 hari 1 malam Kuarterd/Panca share 3x makan (Single menu/Box) Trainer Building Full 2 hari (indoor+Outdoor) Api Unggun Free entry Kolam Renang + Waterpark Sertifikat Kompetensi Training Leadership.



BeSS Resort & Waterpark
HOTEL AND CONVENTION

SYARAT & KETENTUAN PEMESANAN/RESERVASI :

1. Deposit minimum 50 % dari total biaya keseluruhan
2. Pelunasan pembayaran maksimal sebelum check out / selesai acara
3. Pemesanan dapat dibukukan dengan status Confirmed apabila telah dikirim down payment di sertai bukti tranfer :
4. Pembayaran bisa melalui Cash Payment atau transfer melalui rekening bank sbb :

BANK CENTRAL ASIA – KCP GOLDEN CITYMALL SURABAYA

Atas nama. PT. BERSATU SUKSES SEJATI
ACC. No : **5110601788**

5. Deposit yang sudah dibayarkan tidak bisa di tarik atau diuangkan kembali.
6. Apabila Sudah Confirm dan Pembayaran Deposit, terjadi pembatalan dengan ketentuan sbb :
 - ✓ 14 hari sebelum kedatangan, akan dikenakan Charge sebesar 100% dari total keseluruhan biaya.
 - ✓ 30 hari sebelum kedatangan, akan dikenakan Charge sebesar 50% dari total keseluruhan biaya
7. Apabila membawa makanan dan minuman dari luar akan dikenakan Corchage charge sebesar 25%.

Demikian penawaran ini kami sampaikan, apabila ada hal yang kurang jelas mohon untuk dapat menghubungi kami di nomor dibawah.

Atas perhatian serta kepercayaanya kami ucapkan terimakasih.

Hormat kami,

EXA

 +62 822-3208-8518

Exa
Sales Executive

+62 822-3208-8518

e-mail : marketingbessresort1@gmail.com

Malang Anggun Sejahtera Residence Lawang - Malang Jawa Timur
Phone +62 341 421500



Website : www.bessresort.co.id



BeSS Resort & Waterpark

HOTEL AND CONVENTION

Stay With Us

MALANG ANGGUN SEJAHTERA RESIDENCE LAWANG - MALANG

☎ 0341 - 421500

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Wonderful Accomodation

Based on Malang Anggun Sejahtera, Lawang, Kabupaten Malang. A Resort with 128 Rooms which is consisting of Building and Cottage. 6 Meeting Rooms with various capacity, Convention Hall 1, Convention Hall 2, Semeru 1, Semeru 2, Semeru 3 and Bromo Meeting room. There's a Corner for guest feel the fresh air and sometimes for Intimate Wedding session. The Corners's name is Anjungan. Some Kids activities can be done in several places like Swimming pool, Waterpark and Outdoor Playground. The guest can choose where will they dine in, because BeSS Resort has 2 restaurants with unique and exciting concepts, called Umbulan Resto and Rooftop Café. There are some of Jogging Tracks, Outbond Spaces, and another fun activities.

Facilities



www.bessresort.co.id



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[BessResort Lawang](https://www.facebook.com/BessResortLawang)
 Malang Anggun Sejahtera Residence Lawang - Malang - Jawa Timur

Email: bess_resort@yahoo.com
 Phone: 0341 - 421500
 Phone: 0812 5205 3535



Convention Hall

A suitable place for guest who want to hold wedding, meeting, and variously types of things



Bromo Room

A multi purpose meeting Room which can be used business meeting, seminars.



Semeru Room

Bessresort has several multi purpose hall which can be used for wedding reception, business



Meeting Facilities

Standard Sound System
Meeting Stationary

Mini Garden
Mineral Water

Registration Table
Wifi Acces

LCD Projector & Screen
Candy

Meeting Package

Halfday Meeting	1x Meal, 1x Coffee Break	IDR 250.000 / Pax
Fullday Meeting	1x Meal, 2x Coffee Break	IDR 350.000 / Pax
One Day Meeting	2x Meal, 2x Coffee Break	IDR 400.000 / Pax
Fullboard Meeting	3x Meal, 2x Coffee Break	IDR 1.000.000 / Pax

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Malang Anggun Sejahtera Residence Lawang - Malang - Jawa Timur



★★★★



BeSS Resort & Waterpark
HOTEL AND CONVENTION
LAWANG - MALANG

Marry Me



ENGAGEMENT *package*

Start from
IDR. 150.000
nett. pax
Minimum Order 60 pax

Inclusive of:

- 12 item buffet menu
- 1 night stay at deluxe King Building
- Venue usage 6 hours
- 1 guest book & pen
- Standart sound system
- LCD projector + screen
- Large parking area

GOLD WEDDING *package*

Start from
IDR. 229.000
nett. pax
Minimum Order 300 pax

Inclusive of:

- Convention hall
- 1 night stay at deluxe king building
- Sound system & electricity
- lcd projector + screen
- Large parking area
- Special discount for room
- Include standart decoration
- 12 buffet menu
- 2 stall (selected choice) for 200 pax
- Mineral water (free flow)
- Food testing for 6 pax

RENT OF HALL ONLY

Start from
IDR. 15.000.000
nett

Inclusive of:

- 1 night stay at deluxe King Building
- Venue usage 6 hours
- Standart sound system & electricity
- LCD projector + screen
- Large parking area
- Free access to all area for photoshoot
- Venue usage 6 hour



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BIRTHDAY package

Start from
IDR. 150.000
nett/ pax
Minimum Order 30 pax

Inclusive of:

- 1x lunch/ dinner
- Venue usage for 4 hours
- At rooftop/ pool side
- Free standart decoration
- Free standart sound system
- Free birthday cake (15 cm X 15cm)



ARISAN package

Start from
IDR. 125.000
nett/ pax
Minimum Order 30 pax

Inclusive of:

- 1x lunch/ dinner
- Venue usage for 4 hours
- Standart sound
- Welcome drink



COMUNITY package

Start from
IDR. 125.000
nett/ pax
Minimum Order 30 pax

Inclusive of:

- 1x Meals lunch / dinner
- Bufire menu
- Venue rooftop/ pool side
- Standart sound system
- Free sweet coffee
- Free wi-fi access

TABLE MANNER package

Start from
IDR. 150.000
nett/ pax
Minimum Order 30 pax

Inclusive of:

- Hotel tour
- Private venue
- Certificate
- Professional trainer



WATER PARK package

Start from
IDR. 50.000
nett/ pax

- Free meal + drink
- Penggunaan waterpark sepuasnya
- Free wi-fi access



BeSS Resort & Waterpark
HOTEL AND CONVENTION
LAWANG - MALANG

Middle East Journey

ALL YOU CAN EAT BUFFET IFTAR
1 MARCH - 30 MARCH 2025

Start 5pm - 8pm at Umbulan Restaurant

The Joy of Break Fasting
In The Month Full of Blessing

Special Price: 99rb/pax
Early Bird: 85rb/pax
(Reserved until 28 Feb 2025)

MALANG ANGGUN SEJAHTERA RESIDENCE LAWANG - MALANG

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BeSS Resort & Waterpark
HOTEL AND CONVENTION
LAWANG - MALANG

BUFFET IFTAR MENU 2025

Middle East Journey

Rp. 99rb Nett/Pax
(MIDDLE EAST MENU)

APPETIZER

KHES LAHUM SALAD
TARREKH SALAD

SOUP

DAJAJ TURKEY SOUP
LAHUM SOUP

MAIN COURSE

STEAM RICE
LAHAM BUCHORI RICE
DAJAJ ENCHILADAS
KEFTA LAHAM AL-BAQER

DESSERT

MANGGO SHAIKH
PINEAPPLE SHAIKH
PUDING MANGGA

MIDDLE EAST LIGHT MEALS

GOZLAME FETTA CHESSE
TURKISH MARTABAK
TURTELLA AL-BATTATIS
DAJAJ SAMBOZA
UMM ALI

LIVE COOKING

PISANG GORENG
PISANG GORENG KURMA
PISANG MADU
BALA-BALA
COLENAK

BEVERAGE

HOT COFFEE
HOT TEA
ORANGE JUICE
INFUSED WATER
ICE TEA

All You Can Eat Buffet Iftar

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